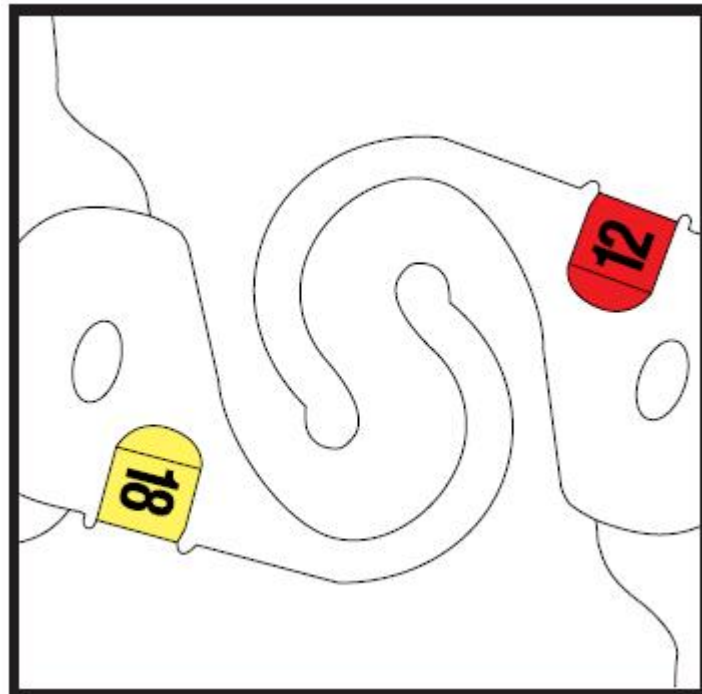




Apparel Suppliers Manual



Approved Hanger Range



Retail Accessories

1. INTRODUCTION

The Lowes range consists of garment hangers. All these hangers can take the form of merchandise delivered hanging, in bags, or included with merchandise flat packed in cartons.

IMPORTANT NOTICE:

To ensure integrity and consistency for Lowes from the March 2011, all hangers **MUST** be purchased from TIC.

The hangers are the registered intellectual property of TIC, and as such, suppliers are not permitted to copy or reproduce these by any means.

February 2011

TO ORDER GO TO www.ticgroup.com.au

2. ORDERING

Lowes request that suppliers place orders by accessing the TIC website and following the prompts. To use the on-line ordering system, suppliers must be registered with TIC, and be issued with a password. All orders placed on-line will be automatically confirmed by return email. **All orders will be rounded up to the nearest full carton.**

2.1 Australia, New Zealand, Fiji, and Pacific Basin.

Orders can only be placed on-line by logging on to www.ticgroup.com.au and follow the prompts. All orders placed on-line will be automatically confirmed by return email.

Lead Times – all orders will be processed and dispatched within 3 business days.

Upon receipt of this package it is advised that Australian manufacturers and Australian based importers need to apply to TIC for a credit application form.

2.2 All Other Overseas

Orders should be placed on-line by logging on to www.ticgroupasia.com and follow the prompts. All orders placed on-line will be automatically confirmed by return email.

Lead Times: On receipt of all **approved Customs documentation** from the customs office, orders will be processed for despatch **within 5 working days.**

Important Note for China only: Chinese Customs Documentation supporting the export of these hangers must be supplied to TIC before orders can be processed.

3. CUSTOMS

3.1 Australia Requirements:

Lowes should ensure that the hanger cost is shown separately on Import Invoices and as a separate entry on the Import Duty Warrant under tariff item 3924-90-00 at 5% duty. All apparel merchandise invoices must include a declaration as per the following example:

Example:

“The unit cost of hangers, of Chinese origin, included on order 1234567 is US\$0.15 each and this cost is included on the invoice cost per unit of the product.”

Lowes should ensure that the hanger cost (per unit) and hanger origin is shown on the invoice.

If you have any queries, please contact the TIC (Retail Accessories) office. We suggest that you also consult with your Customs Agent.

3.2 China

Upon receipt of orders at TIC, a fax, accompanied by a telephone call is made to the Suppliers, requesting a copy of their Customs Documentation.

From receipt of all Customs documentation goods are despatched within 5 business days.

3.3 Other Countries

For hangers imported into other countries it is the responsibility of the Importer to ensure correct customs procedures are followed. Freight, all associated shipping costs, duties etc. are the responsibility of suppliers when receiving good in “Other Countries.”

4. PAYMENT TERMS

4.1 Australian Suppliers/Importers

- Suppliers who do not have a credit facility with TIC will be required to pay for goods prior to delivery. IE. Payment Pre Delivery (PPD).
- For a Trading Account/Credit. Suppliers must complete the Supplier Registration Form and submit to TIC (Refer to Appendix A). If credit is approved by TIC, terms of payment are 30 days from invoice.
- Subject to approval by TIC, where an Australian based importer requires delivery to their overseas manufacturer, the Australian based importer may receive trading terms of 30 days from invoice.

4.2 Other Overseas Agents and Manufacturers

- Overseas Agents and Manufacturers who supply Lowes Importers will receive goods on a PPD (payment pre delivery) basis, unless a previous Application of Credit has been approved.

Note: If invoices are not paid within 30 days from the date of invoice, no further deliveries will be made.

When making payment – a remittance advice with full payment details is required.

Suppliers please note that TIC banking details are clearly displayed on all TIC invoices.

5. TIC GROUP CONTACT INFORMATION

TIC Group – Melbourne Office (Head Office)

214 Blackshaws Road
Altona North VIC Australia 3025
Telephone: (03) 9393 3737
Toll Free: 1800 790 110
Facsimile Number: (03) 9392 2332
Email: hangers@ticgroup.com.au
Web: www.ticgroup.com.au

All deliveries are ex TIC Melbourne National Warehouse.
All invoices will be issued in AUD\$ currency.

TIC Group – Hong Kong Office

Unit 3, 29/F Saxon Tower,
7 Cheung Shun Street,
Lai Chi Kok, KOWLOON,
HONG KONG
Telephone: (852) 2148 3685
Facsimile Number: (852) 2148 3085
Email: hangers.hk@ticgroupasia.com
Web: www.ticgroupasia.com

TIC Group–Ningbo Office (Represented by Ningbo Xunxing Trade Co Ltd)

Block 3, No 15 Chuang Ye Da Dao
West District of Free Trade Zone, Beilun
Ningbo, China
Telephone: 86 574 2687 3733
Facsimile Number: 86 574 8682 3880
Email: hangers.cn@ticgroupasia.com
Web: www.ticgroupasia.com

TIC Group–Shanghai Office

Unit E, 17/Floor, Hengji Plaza
No 99 East Huaihai Road
Huangpu District
Shanghai, 200021, China
Telephone: 86 21 6386 0808
Facsimile Number: 86 21 6386 9533
Email: hangers.cn@ticgroupasia.com
Web: www.ticgroupasia.com

All invoices will be issued in US\$ currency.

RANGE

PRODUCT CATEGORY	DESCRIPTION	CODE	COLOR	HANGER GRAPHIC	APPROVED VENDORS
Adults Tops & Jackets	400mm Top Hanger	TH43BL	BLACK		TIC GROUP
Adults Tops & Jackets	460mm Top Hanger	TH45BL	BLACK		TIC GROUP
Adults Tops & Jackets	520mm Top Hanger	TH46BL	BLACK		TIC GROUP
Childrens / Adults	280mm Bottom Fox Lock Hanger	FL57BL	BLACK		TIC GROUP
Adults	310mm Bottom Fox Lock Hanger	FL58BL	BLACK		TIC GROUP
Adults	350mm Bottom Fox Lock Hanger	FL59BL	BLACK		TIC GROUP
Adults	310mm Bottom Clip Hanger	BH62BL	BLACK		TIC GROUP
Adults	310mm Bottom Soft Lock Peg Hanger	BSL82BL	BLACK		TIC GROUP
Adults	360mm Trouser Hanger	BH99BL	BLACK		TIC GROUP
Adults	120mm U End Shoe Hanger	FW75BL	BLACK		TIC GROUP
Size Clips	Size Clips	AC16	ASSORTED		TIC GROUP
Brand Plates	Brand Plates	AC80	ASSORTED		TIC GROUP

*****COLOR BY SIZE SIZERS*****

Please ensure to insert the proper hanger/sizer into the garment prior shipping.

www.tichangers.com

LOWES AC16 SIZE CLIPS CHART
OUTERWEAR HANGERS ONLY

CHILDRENSWEAR

For Boys Tops, Shirts and Trousers

SIZE	PMS	COLOUR
6	264	Lilac
7	444	Grey
8	185	Red
9	230	Pink
10	279	Dark Blue
11	347	Dark Green
12	347	Dark Green
14	318	Turquoise
16	154	Tan Brown
18	164	Orange

ALPHA

**For Mens Shirts, Shorts and Casual
Pants**

SIZE	PMS	COLOUR
XXS	264	Lilac
XS	318	Turquoise
S	347	Dark Green
M	185	Red
L	PB	Process Blue
XL	157	Brown
XXL	375	Lime Green
3XL	121	Yellow
4XL	154	Tan Brown
5XL	150	Light Orange
6XL	BLK	Black
7XL	444	Grey
8XL	MAG	Magenta
9XL	271	Lavender

MENSWEAR

For Mens Trousers

SIZE	PMS	COLOUR
77	318	Turquoise
77S	318	Turquoise
77R	318	Turquoise
82	347	Dark Green
82S	347	Dark Green
82R	347	Dark Green
87	185	Red
87S	264	Lilac
87R	347	Dark Green
92	PB	Proc Blue
92S	392	Olive Green
92R	PB	Proc Blue
97	157	Brown
97S	PP	Pantone Purple
97R	157	Brown
102	375	Lime Green
102S	121	Yellow
107	121	Yellow
107S	RR	Ruben Red
112	154	Tan Brown
112S	484	Rust
117S	137	Dark Orange
122S	BLK	Black
127S	444	Grey
132S	PM	Process Magenta
137S	230	Pink
142S	310	Light Blue
147S	271	Lavender